



Entrepreneur Boot Camp for Consultants: Essential Business Skills for Consultants (Paperback)

By Erik Bowman

Guanzi Institute Press, United States, 2012. Paperback. Condition: New. Language: English . Brand New Book ***** Print on Demand *****.Unlike a typical military boot camp, in Entrepreneur Boot Camp(r) you have to be both your own drill sergeant as well as the recruit. You need to take control while at the same time be open to learning new skills, accepting advice critique and learn how to start, run and grow your business. In this book, we will delve into the world of Consulting and show you all the steps you need to take to start your new business. With this book, you will learn: Who consultants are and what they do The many different types of consultants that exist What it means to serve others How to find your talent What it means to be an entrepreneur How to develop, finance, and start and grow a new business The reality of working as a consultant and how to determine your fees How to write a good proposal and contract Ways to find clients and how to market yourself The importance of networking and social media How to use project bidding websites to find work How to grow your business and...

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